
**Consulting Services
(Green Finance / MSME /
Technical Assistance)**

**Deadline: *March 7, 2022*
(2 pm CET)**

Country: Republic of Kosovo

Project: KCGF - Covid-19: Green Recovery

BMZ No.: 2017 68 944 Project Component 2

Project Executing Agency (PEA):

Kosovo Credit Guarantee Fund (KCGF)

Str. Njazi Alishani No.5
Pristina 1000, Kosovo

Tender: International Competitive Bidding (ICB):
Tender for Consulting Services: "Technical
Assistant Consultant"

KfW Procurement ID: 507962

Prequalification

Project measures: The Kosovo Credit Guarantee Fund (KCGF) aims to improve access to finance for micro-, small and medium sized enterprises (MSMEs) through the provision of guarantees to local partner financial institutions (PFIs) since 2016. The present Project aims to deploy further grant funding provided by BMZ via KfW in 2021 for guarantees and technical assistance measures to support MSMEs towards a green economic recovery from the pandemic and to relaunch growth with a specific focus on supporting energy efficiency, resource efficiency and renewable energy investments by MSMEs ("**Green Investments**").

Requested Consultant Services: The Services comprise two types of technical assistance (TA) measures: Firstly, capacity building for KCGF and financial institutions to enhance availability of financing for Green Investments and, secondly, support for MSMEs to increase uptake of that financing for Green Investments.

For both types of TA, tasks will first include an assessment of the situation, a gap analysis with respect to what has been developed under previous TA and defining complementary and focused TA activities under

this Project. Secondly, tasks include deployment and follow-up.

In addition, the Services include a set of project administrative tasks throughout both phases.

Key Personnel profile: The Services are to be provided by a team of international and national experts with expertise and experience in the following areas:

- Advisory services
 - for MSMEs regarding access to finance / financial products for Green Investments
 - To financial intermediaries regarding provision of credit products to MSMEs
 - Regarding structuring of guarantee funds and similar credit enhancing instruments
- Conceptualization and implementation of technical assistance / training measures or programs for financial intermediaries and MSMEs regarding MSME finance
- Financial advisory for Green Investments (energy efficiency, resource efficiency and renewable energy)
- Methodologies for measuring the impact of green investments (climate / technical)
- MDB/IFI project management including reporting
- Experience in Kosovo / regional MSME ecosystem and markets
- Albanian language skills

Minimum requirements: The Services shall be awarded to an independent consultant firm or joint venture / consortium of firms with a proven track record in the respective experience areas. The average annual turnover of the consultant shall exceed EUR 300,000 (or other currency equivalent) for the last three (3) financial years and an average Current Ratio equal or larger than ≥ 1.0 for the last three financial years. For joint ventures / consortia, the aggregated turnover of the association will be considered and the lead consultant must meet 50% of the requirement. Further information is available in the Prequalification document.

Procurement framework: This Prequalification for Consulting Services will be guided by the latest version of KfW's „Guidelines for the Procurement of Consulting Services, Works, Plant, Goods and Non-Consulting Services in Financial Cooperation with Partner Countries” (Update 2021 / available on www.kfw-entwicklungsbank.de).

Usage of e-procurement: Applications and Proposals for this tender shall be submitted electronically only through the e-procurement platform by the provider Exficon GmbH. No physical submissions of Applications and Proposals will be required. Further information is available in the Prequalification document.

To receive the Prequalification documentation, please contact Tender Agent (Rene Meyer) under tender@renemeyer.org.

Disclaimer: This Document is made in English and translated into Albanian and Serbian only for information purposes. In case of discrepancies, the English version shall prevail.

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